

NEWSLETTER

Dear Customer,

A big thank you to everyone who has supported us since we started trading in April. All your orders are very much appreciated and we have been overwhelmed with the positive reaction we have received.

Our aim from the start is to establish ourselves with a good reputation and in order to achieve this our foundations are in the following:

- **To provide Quality Steel** - As an independent stockist, we only use reputable sources for the supply of our material.
- **To provide Excellent customer service** - You can be assured that you will receive a polite, friendly and professional service from our staff, right through from office to delivery.
- **A Fast & Flexible Delivery Service** - We guarantee same/next day delivery on stock items. We are flexible and will work round the customer as to when the best time for delivery is. We also have no delivery charges.
- **A Competitive Price** - We will always endeavour to give our customer our most competitive prices, please call with your specific enquiries.
- **No minimum orders** - We have no minimum order level and welcome all enquiries large or small. We have a transit pick up which is suitable for smaller quantities and places with difficult access.
- **Good range of stock** - We aim to keep in stock a full range of the above products.

We do hope that we have managed to check all these boxes with your orders so far. On the rare occasion that you should encounter any problems, please do not hesitate to contact us.

Our TVS Packaging

Those of you who have recently placed orders with us, may have noticed our new branded paper packaging.



The purpose of introducing this is to not only protect the steel from scratches and this lousy weather!, but also to reinforce ourselves as a company that takes your business seriously. All your orders are important to us and we understand that presentation and the condition your steel arrives in is paramount. Just a note if you do have any specific packaging requirements, please let us know and we will always try and accommodate.

New Products

We are now trying to expand our products range. We intend this to be an ongoing process, as obviously as a new company we need to prioritise that we keep good stock levels of our traditional stock items.

- Our newest addition to the range is **Floor Plate / Durbar**, so if this is a product you use, we would welcome your feedback in terms of your usage and steel requirements.
- We also now keep in stock 3000 x 1500's in 4 / 5 & 6mm Hot Rolled.

If there are any other products that you regularly buy that you think it would be useful to you for us to stock, then again we welcome your feedback.

Once again thank you for your support.

Cheers

Rachel, Liz & Mark

Tel. 01457 836907

www.tamevalleysteelstock.co.uk