

## Refurbished Offices & New Truck

Many of you may have now seen the newest addition to our fleet. In response to an increase in business we have retired one of our transit vehicles and invested in a new truck.



We have also given our offices a long overdue make over, creating not only a more pleasant environment for all staff but also a more efficient and purposeful workplace.



Contact us on 01457 836907 or Email.  
[sales@tamevalleysteelstock.co.uk](mailto:sales@tamevalleysteelstock.co.uk)

## Market Price Increases

The last few months has seen a gradual reduction in Steel Prices which we have been able to pass onto our customers, however there are strong indications that prices are set to rise over the coming weeks and certainly from April we will see an increased price in our incoming stocks.

There are a few factors at play which are pushing prices upwards:

- *The EU has imposed anti-dumping duties on both China & Russia and so there is no longer 'cheap' material coming into the EU from China.*
- *Sterling has weakened against the Euro which impacts the costs of bringing material into the UK from Europe.*
- *Mills & Traders are determined to see an increase in prices and TATA have already imposed price increases for new orders.*

Whilst we will endeavour to keep any price increases to a minimum it sees inevitable that they will get pushed upwards in the coming weeks and if you need to discuss this further then please speak to any of our sales team.

## Buy with Confidence

With Tame Valley Steelstock you can 'Buy With Confidence' from a Trading Standards approved Company...



### What does being Buy With Confidence Trading Standards Approved mean?

- Vetted and approved by Trading Standards
- Committed to operating in a legal, honest and fair way
- Criminal record checked (if going into homes)
- Qualified, experienced and fully insured
- Monitored to ensure a high level of customer service
- Advised on Trading Standards legislation

You can check whether a business is a Buy With Confidence member at:

[buywithconfidence.gov.uk](http://buywithconfidence.gov.uk)