



## Winter Newsletter 2018

### Merry Christmas from our business to yours ...

May we take this opportunity to thank all our customers for your continued support and custom throughout 2018.

We look forward to being of service to you in the New Year.

### Christmas & New Year Opening Times

We will remain open and accepting orders for delivery up until and including **Thursday 20<sup>th</sup> December 2018**. We will be able to pick up emails after this date and any orders/requirements for January can be placed by email or fax during the Christmas period. For any emergency requirements between Christmas and New Year, calls will be diverted to a mobile. Please leave a message if we are unable to answer your call.

We will reopen for business and deliveries on **Wednesday 2<sup>nd</sup> January 2019**.

### TVS Calendars

Once again we have had some of our TVS calendars for 2019 produced. One of our team will shortly be getting out and about delivering these and thanking our customers for their continued business. If you require any extra or have for some reason not received your free copy please contact one of our team.

### The Tame Valley Christmas Quiz !

Once again we will be running the annual Christmas Quiz. You will find this attached or alternatively you can download a copy from the website.

All completed quiz sheets to be submitted by Weds 12<sup>th</sup> December. Draw will take place on Thursday 13<sup>th</sup> December and winners will be notified.



Prizes to be won!



## Contact TVS

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[www.tamevalleysteelstock.co.uk](http://www.tamevalleysteelstock.co.uk)

## Buy with Confidence in 2019 ❄️

As a **Local Independent Company** we value each and every customer and really do appreciate all your orders large or small that have enabled us to stay in business in an extremely competitive industry which has seen many casualties in 2018. We are now entering our 9<sup>th</sup> year in business and are still striving to give the best service possible.

Tame Valley Steelstock is a **Tameside Trading Standards Buy with Confidence approved company.**

This scheme was introduced by Tameside MBC to establish high standards of trading by businesses. The scheme is intended to demonstrate a commitment by the business to fair and honest trade.

For more information about TVS commitment to this scheme and to read some recent customer testimonials that highlight our assurance to excellent customer service, please visit our website:

[www.tamevalleysteelstock.co.uk](http://www.tamevalleysteelstock.co.uk)

## Steel Prices ❄️

Going in to 2019 the overall impact of Brexit on UK Steel markets is unclear and remains uncertain until the nature of negotiated trade deals are revealed.

At the moment UK Steel is very much in recovery following a crisis in the industry a couple of years back that saw prices plummet and ensuing job losses. EU safeguarding measures have been put in place to help protect the industry and any gap in coverage of these measures as a result of no deal in Brexit negotiations could potentially undermine the UK Steel industry at a critical time in its recovery.

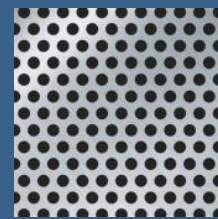
The price of steel products has continued to rise throughout this current year and reached an all time high in September 2018. The increased prices reflect the continued impact of currency which has added up to £150 P/T to the cost of mainland European imported steel. Raw material prices have fluctuated throughout the year but iron ore and coking coal prices remain significantly above previous levels.

With prices remaining above fundamentally sound levels, here at TVS we are trying to keep our margins as low as possible in order to minimize the effect of increases to our customers.

## TVS Product Range

TVS are Sheet Steel Specialists in **Galvanised, Zintec, Cold Reduced, Hot Rolled & Floorplate.**

We have also expanded our range of **Weld Mesh** products so please give us a try on any regular requirements you may have.



### Now Stocking Galv Perf R3 T5

Due to demand we are now keeping as an ex stock item the Galvanised Perf R3 T5, for more info on this or any other Perforated products please give us a call.