



## Winter Newsletter 2020

### Merry Christmas from our business to yours ...

2020 has been a challenging year for everybody. TVS has managed to stay open throughout the Corona Virus pandemic and we are glad that we were able to continue to service our customers. We thank all our customers for their loyalty and ongoing support and hope to a better and prosperous 2021 for all.

### Christmas & New Year Opening Times

We will remain open and accepting orders for delivery up until and including **Tuesday 22nd December 2020**. We will be able to pick up emails after this date and any orders/requirements for January can be placed by email during the Christmas period.

We will reopen for business and deliveries on **Monday 4th January 2021**.



### TVS Calendars

Throughout December we will be delivering a complimentary 2021 Calendar & Goodie bag filled with TVS branded items And a small Christmas Gift. If you require any extra Calendars Or have for some reason not received your copy please Contact one of our team.

### The Tame Valley Christmas Quiz !

Once again we will be running the annual Christmas Quiz. You will find this attached or alternatively you can download a copy from the website.

All completed quiz sheets to be submitted by Weds 16th December and winners will be notified.



**Prizes to be won!**



## Contact TVS

**Tel: 01457 836907**

**Fax: 01457 238343**

**Email:**

[sales@tamevalleysteelstock.co.uk](mailto:sales@tamevalleysteelstock.co.uk)

[rachel@tamevalleysteelstock.co.uk](mailto:rachel@tamevalleysteelstock.co.uk)

[liz@tamevalleysteelstock.co.uk](mailto:liz@tamevalleysteelstock.co.uk)

[mark@tamevalleysteelstock.co.uk](mailto:mark@tamevalleysteelstock.co.uk)



[www.tamevalleysteelstock.co.uk](http://www.tamevalleysteelstock.co.uk)

## Steel Prices ❄️

The Steel market is frenetic at the moment, due to a set of circumstances that has resulted in significant price increases over the past few weeks. This is a Global situation with prices continuing to rise. There are a number of contributing factors, which include:

- The market being genuinely busy compared to Pre Covid times.
- The recovering automotive market given priority by Steel Mills
- The uncertainty of Brexit
- High Raw Material costs
- The lag in production during Covid means that the unprecedented demand is outstripping material availability, thereby creating shortages in the market.

Unfortunately, this trend looks set to continue into early 2021, so please bear this in mind when forward quoting for jobs. Although the situation is difficult and fast moving, here at TVS we are trying to ensure that we are covered with all our usual stock sizes. Stock priority will always be given to our regular customers with certain stock items reserved for regular customer usages. If you need to discuss future stock availability, please do not hesitate to give us a call regarding your requirements.

## New Products ❄️

Just a reminder of our usual Product Range:

- Galvanised Sheet & Coil
- Zintec
- Cold Reduced
- Hot Rolled
- Weld Mesh
- Floorplate
- Galvanised Perforated



In addition to the above which has expanded over the years, we are now stocking a selection of **Box Section, Angles & Flat Bar.**

This was initially borne out of demand from walk ins and local customers with small requirements.

Whilst we are aware that many of our customers use these materials regularly, we know that you will have regular suppliers that have serviced such requirements over many years and indeed are specialists in this area of stockholding.

The feedback we have had is that we are more customer friendly to those with smaller requirements. We can cut to length in house and sizes cut from stock will be turned around quickly. If this is something that you think we can help with to compliment your sheet requirements, please give us a call to discuss.

## 10 Year Anniversary

April 2020 marked the **10 Year anniversary of Tame Valley Steelstock.** Unfortunately, due to the Covid situation and the first Lockdown we were unable to celebrate this with our customers.

We have evolved as a Company over the last 10 years, expanding our product ranges, increasing our capacity and altogether establishing ourselves as a go to Local Stockholder to the North West & West Yorkshire.

We would like to take this opportunity to thank all our customers, from those of you who have been with us since the beginning and those who have since come onboard as regulars, your loyalty and custom is very much appreciated.

We hope to continue to look after your requirements in 2021.

