

THAMES AND CHILTERN VINEYARDS ASSOCIATION

Annual General Meeting 2015

11.30-13.30 Sunday 19th April 2015

Stanlake Park Wine Estate

Agenda

1. Attendees & Apologies received
2. Minutes & actions from 2014 AGM
3. Chairman's Report: Bob Nielsen
4. Financial Report 2014 & Membership update: Sian Liwicki
5. Secretary's Report: Denise Santilli
6. Election of Officers & Committee for 2015-16
8. Motions to be passed
9. Any other business

1. Attendees:

| Title | FirstName | Surname | Vineyard |
|----------|----------------------|--------------|-----------------------------------|
| Mr | David | Bell | Hendred Vineyard |
| Mr & Mrs | Daniel & Rakhi | Goss-Custard | Stanlake Park Wine Estate |
| Mr & Mrs | Richard & Sian | Liwicki | Bothy Vineyard |
| Mr | Mike | Dean | Vernon Lodge Vineyard |
| Mr | John | Petersen | Dropmore Vineyard |
| Mrs | Cherry | Thompson | Wyfold Vineyard |
| Mrs | Margaret | McVey-Dymond | |
| Mrs | Patricia | Stefanowicz | MW |
| Mr | Bob | Nielsen | Brightwell Vineyard |
| Mr & Mrs | Christopher & Leonie | Cooke | Winding wood Vineyard |
| Ms | Denise | Santilli | Linch Hill Vineyard |
| Mr & Mrs | Tim & Stephanie | Chafor | Chafor Wine Estate |
| Mr | Robert | Louth | Winding Wood Vineyard |
| Ms | Elisabeth | Else | Consultant |
| Mr | Ed | Mitchum | Mitchum Viticultural services |
| Mr | Anthony | Glover | Potential member |
| Mr | Chris | Cooper | Hutchinsons Horticultural Advisor |

Apologies:

Barbara Laithwaite, Anthony & Carol Chapman, Jon Leighton, Michael & Lin Gilbey, Wendy Sargent, Jan Mirkowski, Andy Creighton, Henry & Kaye Laithwaite, Oliver Richardson.

2. Minutes and Actions from 2014 AGM

The minutes were approved, and all actions completed. It was noted that the TCVA objection to the funding of the International Cool Climate Wine Symposium 2016 led to conditions being applied to the £10k contribution from the UKVA.

3. Chairman's Report (Bob Nielsen)

Thanks were given to Denise Santilli for her work as Secretary to the T&CVA.

Role of The T&CVA: the UKVA is made up of 7 regional associations of which we are one. Prior to the internet, the role of regional associations was to help to train members, network and conduct activities on a local level. With the advent of the internet, the need for local activities has reduced since so much training etc. is provided on a national level by the UKVA. What the T&CVA can still provide is representation on a national level. We are no longer the smallest regional association and the T&CVA is a vehicle to be used as we want it to be. We adopt a "pay as you go" basis to keep regional subs affordable and the principals of the T&CVA honest. We front load our costs and recoup them back as we go along. We do not pay our Officers or Committee members. Bob, as our Chairman, represents us at UKVA council.

Engagement with the UKVA: Bob is Council member of the UKVA. At the June 2014 meeting to further the discussion of a Vision and Strategy for the UKVA, it was decided not to employ consultants to tell us what we already know. Instead working groups were set up comprising UKVA members who come with a variety of skills. The 3 working groups which cover Governance & Structure, Marketing & Promotion, and Information & Training, have been ongoing and we should expect to hear the outcomes shortly. Bob is not a member of these workshops but he is invited to provide constructive criticism of their outcomes (and frequently does!). The next council meeting is in late May.

UKVA & EWP: these two bodies are closely affiliated, but separate. The EWP is a Marketing and Promotional body funded by the larger vineyards and enables us to "punch above our weight" on an international level. The trickle-down effect on smaller vineyards is positive as shown by the increased awareness and prestige associated with English wine (as shown by the recent England vs New Zealand wine competition where England were very successful winners). Whether the UKVA and EWP merge or not will be seen in the outcome of the Marketing and Promotion working group. Prowein and the International Wine Fair are two examples of international promotion of English Wine.

ICCWS: This is an academic symposium funded by a private funding initiative with £10k support from the UKVA. It is taking place in Brighton in 2016 so expect lots of communications about this event in the coming months. If the total funding required is not reached by the Private Funding Initiative, we can expect the UKVA to be approached for a further contribution – which of course will come from our membership fees. Bob will ensure that the T&CVA are informed if this is the case so that we can object or accept this situation.

Conclusion: English Wine is now a real success – our only problem now (a nice one to have!) is meeting demand. The key to this success is to continue producing high quality wines that can command a high price to cover our high production costs and making this a profitable business.

4. Treasurer's Report

The accounts were handed out at the meeting.

THAMES AND CHILTERN VINEYARDS ASSOCIATION

Income & Expenditure Account for the Period 1 January 2014 to 31 March 2015

| Income | | 2014 | 2013 | Expenditure | | 2014 | 2013 |
|--------------------------|----------------------|----------------|---------------|-------------------------------------|---|----------------|---------------|
| | £ | | | | £ | | |
| Membership Subscriptions | Total receipts | 4005.56 | | | | | |
| | retained by TCVA | -45.68 | 233.31 | | | | |
| | Remitted to UKVA | 4051.24 | | | | | |
| | Underpayment to UKVA | 0.00 | | | | | |
| AGM Catering receipts | | 0.00 | 0.00 | Catering for AGM | | 48.48 | 0 |
| Wine Festival Receipts | | 1175.00 | 0.00 | Wine Festival | | 1482.01 | |
| Wine Competition Entries | | 108.00 | 75.00 | Other meetings | | 137.57 | 14.00 |
| | | | | Wine Challenge Judges expenses, etc | | 0 | 244.54 |
| Donations | | 0.00 | 0.00 | Website Fees and management | | 183.59 | 90.00 |
| Adverts | | 0.00 | 72.00 | Secretarial (include postage) | | 28.33 | 0.00 |
| | | | | Hon Treasurer's postage | | 0 | 0.00 |
| | | | | Certificates/Trophies | | 192.19 | 0.00 |
| | | | | Msic | | | 3.88 |
| Total Income | | 1237.32 | 380.31 | Total Expenditure | | 2072.17 | 352.42 |
| Surplus for the period | | -834.85 | 27.89 | | | | |

Balance Sheet for the Period 1 January 2014 to 31 Mar 2015

| | £ | 2014 | £ | 2013 |
|---------------------------------|----------------|----------------|----------------|----------------|
| Fixed Assests | | 0 | | 0 |
| Current Assests | | | | |
| Debtors | 585.48 | | 0 | |
| Cash at Bank - Promotional Fund | 408.20 | | 480.20 | |
| Cash at Bank - General Fund | 1704.97 | | 3799.95 | |
| | <u>2698.65</u> | | <u>4280.15</u> | |
| Current Liabilities | | | | |
| Trade creditors | 630.40 | * | 39.59 | |
| underpayment to UKVA | 0 | | 1361.96 | |
| | <u>630.40</u> | | <u>1401.55</u> | |
| Net current assets | | 2068.25 | | 2878.60 |

| Estimated Trade creditors for Apr - Jun 2015* | |
|---|---------------|
| Award stickers | 380.40 |
| AGM Costs | 250.00 |
| | <u>630.40</u> |

The TCVA financial year has been changed so that it aligns with the UKVA financial year, so these accounts are for 15 months only and the full year accounts will be sent to everyone in Sept 2015. The T&CVA members have had 6 months free membership of UKVA due to this change.

UKVA affiliation fees for 2015/16 are payable from 1st August 2015. Individual member's fees will be **£40**; Vineyard levy per tenth Ha **£7.15**.

The Wine Festival in 2014 made a loss of £100 due to fewer people than anticipated attending (probably due to location and bad weather). It provided good publicity nevertheless. The majority of costs in the trophies / certificates section was due to back-engraving of trophies.

The debtors figure of £585.48 was due to a large subscription fee not having been paid when the accounts were prepared. This however had been paid prior to the AGM.

Our net current assets were £2068.40

It was proposed by Bob Nielsen and seconded by Patricia Stefanowicz that the accounts be adopted. This was passed unanimously.

2015 Membership update: we have 7 new members this year (Highlighted in red below)

| Title | FirstName | LastName | Vineyard | Town |
|---------------------|----------------------------|---------------------|----------------------------------|------------------|
| Mr & Mrs | Colin & Nicola | Baker | Titchfield Vineyard | Titchfield |
| Mr & Dr | David & Eileen | Bell | Hendred Vineyard | Wantage |
| Mr & Mrs | Tim & Stephanie | Chafor | Chafor Wine Estate | TINGEWICK |
| Mr | Antony | Chapman | Hale Valley Vineyard | WENDOVER |
| Mr | Thomas | Charge | | Newport Pagnell |
| Mr & Mrs | Christopher & Leonie | Cooke | Winding Wood vineyard | HUNGERFORD |
| Mr | Paul | Cooper | Dreaming Squires Vineyard | Great Milton |
| Mr | Andy | Creighton | Mill Hill Village Vineyard | LONDON |
| Mr | Peter | Cridland | Ragged Hall Wines | ST ALBANS |
| Mr | Michael | Dean | Vernon Lodge Vineyard | TOWCESTER |
| Mr & Mrs | Stephen & Fiona | Duckett | Hundred Hills Vineyard | HENLEY-ON-THAMES |
| Mr | David | Ealand | Chiltern Valley Winery | HENLEY-ON-THAMES |
| Ms | Elisabeth | Else | But Is It Relevant? | Farnham |
| Mr | Alastair | Field | Reading Agricultural Consultants | READING |
| Mr & Mrs | Michael & Lin | Gilbey | Pheasants Ridge Vineyard | HENLEY-ON-THAMES |
| Mr & Mrs | Daniel & Rakhi | Goss-Custard | Stanlake Park Wine Estate | READING |
| Mr | Patrick | Hurd | Hale Valley Vineyard | Lee Common |
| Mr & Mrs | Lawrence | Kimber | Dinton Wines Ltd | AYLESBURY |
| Mr & Mrs | Henry & Kaye | Laithwaite | Marlow Vineyard and Winery | HENLEY-ON-THAMES |
| Mrs | Barbara | Laithwaite | Wyfold Vineyard | HENLEY-ON-THAMES |
| Ms | Anne | Linder | Theale Vineyard | THEALE, READING |
| Mr & Mrs | Richard & Sian | Liwicki | Bothy Vineyard | ABINGDON |
| Mrs | Margaret | McVey-Dymond | | WINNERSH |

| Title | FirstName | LastName | Vineyard | Town |
|------------|--------------------|----------------|-------------------------------|----------------------|
| Mr | Jan | Mirkowski | Fairmile Vineyard | HENLEY-ON-THAMES |
| Mr | Ed | Mitcham | Mitcham Viticultural Services | Didcot |
| Mr | Nigel | Morgan | Daws Hill Farm | HIGH WYCOMBE |
| Mr | Tom | Newey | Cobbs Farm Vineyard | HUNGERFORD |
| Mr & Mrs | Bob & Carol | Nielsen | Brightwell Vineyard | WALLINGFORD |
| Mr | Douglas | Palin | | LONDON |
| Mr | David | Palmer | | LONDON |
| Mr & Mrs | John & Feona | Petersen | Dropmore Vineyard | BURNHAM |
| Mr & Mrs | Roy & Lavinia | Phillips | Parhams Farm Vineyard | SHAFTESBURY |
| Mr | Matt | Press | Seer Green Vineyard | BEACONSFIELD |
| M | Vijay Singh | Rao | 96 Hughenden Avenue | HIGH WYCOMBE |
| Mr | Phil | Rossi | Oaken Grove Vineyard | LONDON |
| Prof & Mrs | Rob & Denise | Santilli | Linch Hill Vineyard | STANTON HARCOURT |
| Mrs | Wendy | Sargent | Fawley Vineyard | HENLEY-ON-THAMES |
| Mr & Mrs | Nigel & Ina | Smith | Manor Fields Vineyard | Weedon, Nr Aylesbury |
| Mrs | Patricia | Stefanowicz | | LONDON |
| Mr | Rob | Sutton | | Chalfont St Giles |
| Mr | Alex | Taylor | Bridewell Organic Gardens | CHIPPING NORTON |
| Mr | Simon | Tooley | Frithsden Vineyard | HEMEL HEMPSTEAD |
| Mr | Antony | Bilton | Tyringham Vineyard | Newport Pagnell |
| Mrs | Cherry | Thompson | Wyfold Vineyard | HENLEY-ON-THAMES |
| Mr | Richard | Woodward | | COMBE |

T&CVA Life members 2014

| FirstName | Surname | Vineyard | Town | County |
|-----------|------------|----------|------------|------------|
| Dorothea | Fisher | | READING | Berks |
| Jon | Leighton | | | |
| Gerry | Fowles | | READING | Berks. |
| Oliver | Richardson | | Wem | Shropshire |
| David | Wheeler | | MAIDENHEAD | Berks |

5. Secretary's Report (Denise Santilli)

2014 Activities completed

27th April: T&CVA AGM & Members Dinner, Gilbey's Retauarant, Eton: 20 attendees and presentation on "A vision and strategy for English & Welsh Wine"

7th May: EWP Trade & Press Tasting Day, One Great George St London: Brightwell & Wyfold participated from T&CVA

24th May – June 1st: English Wine Week: local activities undertaken

5th-6th June: UKVA English & welsh Wine of The Year Competition hosted by T&CVA, Balliol College, Oxford: >200 wines tasted by judges and Dinner held on 5th June for judges ad T&CVA members

7th June: English Wine Festival, Oxford Union: more than 200 members of the public attended, good PR and some local wine sales

14th Sept: T&CVA 2014 Wine Challenge & committee meeting, Marlow Winery, Henley on Thames: 44 wines from 13 vineyard tasted by 4 judges. One gold, 12 silver, 16 bronze, 10 commended.

Proposed 2015 activities

| Date | Event name | Venue | Times | Hosted by / contact details | More about this event |
|---|---|-------------------------------------|-----------------------------|--|--|
| Sunday lunchtime 22 nd Feb 2015 | Lunch & Wine Challenge Trophy awards | Cherwell Boathouse Oxford | 12 – 3pm | T&CVA | 22 members attended for lunch and Wine Challenge trophies and certificates were awarded– see the photos on the website |
| Sunday Lunch 19 th April 2015 | T&CVA AGM & members Lunch | Stanlake Park, Twyford | 11.30- 3pm | T&CVA Denise Santilli 07721 744020 Denise.santilli@outlook.com | AGM with presentations by Elisabeth Else & Chris Cooper, followed by lunch & networking |
| Monday 11 th May 2015 | EWP Trade & Press Tasting Day | One Great George Street, London. | 10.30am -4.30pm | English Wine Producers Julia Trustram Eve - Marketing Director julia@englishwineproducers.com | Please contact Robert Cowley at UKVA if you wish to participate at the UKVA shared table or have your own table |
| Saturday 23 rd May until Sunday 31 st May 2015. | English Wine Week | All vineyards in the UK | To be decided locally | English Wine Producers English Wine Week Co-ordinator: Zoë Davey - Tel: 07970 340069 EWP Office - Tel: 01536 772264 wineweek@englishwineproducers.co.uk | Local activities to be undertaken e.g Sculpture in The Vineyard at Bothy Vineyard |
| July TBC | UKVA Wine Competition | Dorset | TBC | UKVA – Robert Beardsmore to send out details | T&CVA members invited to send wines to the competition |
| Sunday 13 th September | T&CVA 2015 Wine Challenge committee mtg | Chafor Wine Estate, Tingewick | 10-2pm | Tim & Stephanie Chafor T&CVA Denise Santilli 07721 744020 Denise.santilli@outlook.com | Closed event for judges only followed by committee meeting |

Action: Members organising English Wine Week events were encouraged to inform TCVA and English Wine Producers, if they have not done so already.

Proposed social event at Oxford Brooke's University Hospitality Department Spring 2016:
 young chefs designing a menu to suit English Wines
 English Wine Tasting
 Invite Bacchus Society and T&CVA members

Action: DS and SL to investigate this further and get back to the membership

T&CVA Wine Challenge stickers printed – now available to order.



6. Election of Officers and Committee for 2015-2016

Resignations from the committee were received by Michael & Lin Gilbey. The T&CVA would like to extend our thanks to them for all their help over the years.

The following were proposed, seconded and approved as officials and committee members for 2015-16:

| | |
|---|---|
| Chairman & UKVA Rep | Bob Nielsen |
| Vice Chairman & T&CVA Technical Advisor | Patricia Stefanowicz |
| Hon Secretary | Denise Santilli |
| Hon Treasurer & Mem Sec | Sian Liwicki |
| Ordinary Members: | Margaret McVey-Dymond, Phil Rossi, Kaye Laithwaite, John Petersen |

7. Motions voted on and approved at this meeting:

T&CVA subscription fee for 2015-16: this will be increased to £20 per year in order to bolster our reserves which can be used to fund future activities e.g. subsidised training courses for the region if Wine Skills courses do not continue at their current subsidised rate,

TCVA Wine Challenge stickers: It was decided at this meeting to charge for the stickers at cost price. They are 0.04p per sticker, therefore we will charge members £4 per 100 stickers.

Engraving of trophies: the cost of this will be borne by the T&CVA

Meeting dates: members voted unanimously to continue holding T&CVA meetings at the weekend rather than on weekdays.

It was agreed that the T&CVA committee have the authority to approve the UKVA subscriptions and hectare levy for 2016 when they are agreed at the next UKVA AGM (usually in January).

8. Any Other business

There being no other business the meeting closed at 1.45pm followed by lunch and networking

Next Committee meeting 13th September 2015